

ORGANISED BY



10th Edition

# Industry Connect

The Energy Exchange



Novotel Vijayawada Varun

4<sup>th</sup> June 2025



VIJAYAWADA, ANDHRA PRADESH

Knowledge Partner





## Key Highlights

**B2B Meetings  
with  
Decision Makers**

**Award  
Reorganization  
for Industry & EPC**

**Top Voices  
of Industry**

**Collaboration  
&  
Partnership**

**State RE  
Policies &  
Opportunities**

### Prospective Target Audience for EPS Industry Connect 2025

The 10th edition of EPS Industry Connect 2025 marks a major milestone in one of India's leading platforms for the Renewable Energy sectors. Organized by Industrial Outlook®, this flagship event has evolved into a powerhouse of dialogue, innovation, and partnerships that are shaping the future of India's energy and infrastructure landscape.

#### 1. State Government & Nodal Agencies

- New & Renewable Energy Development Corporation of Andhra Pradesh Ltd. (NREDCAP)
- Andhra Pradesh State Energy Conservation Mission (APSECM)
- APTRANSCO & APGENCO
- Department of Energy, Govt. of Andhra Pradesh
- Amaravati Smart City Corporation Ltd.

#### 2. Local DISCOMs & Utilities

- APSPDCL (Southern Power Distribution Company of A.P. Ltd.)
- APEPDCL (Eastern Power Distribution Company of A.P. Ltd.)
- APCPDCL (Central Power Distribution Company of A.P. Ltd.)

#### 3. Renewable Energy Developers & EPCs

- Local solar EPCs and developers active in rooftop and C&I sectors
- Bioenergy and small hydro project developers in Krishna, Guntur, and Prakasam districts

#### 4. Large Industrial & Commercial Consumers

- Food processing clusters, pharma hubs, and IT/ITES parks in Vijayawada & Guntur
- Fertilizer plants, cold storage chains, commercial buildings with large energy use
- Industrial areas like Autonagar and Kondapalli

#### 5. Local MSMEs & Industry Associations

- Vijayawada Auto Cluster
- AP Chambers of Commerce and Industry Federation (APCCIF)
- CREDAI Vijayawada, FAPCCI, CII Vijayawada Zone
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#### 6. Climate Financiers & Banks

- SIDBI Vijayawada
- State Bank of India (Green Projects Division)
- NABARD, Canara Bank, and other public sector banks with RE exposure

#### 7. Clean Tech Startups & NGOs

- NGOs working in rural electrification, water-energy nexus, and agri-solar
- Andhra-based climate and clean energy startups seeking exposure and funding
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#### 8. Media & Communication

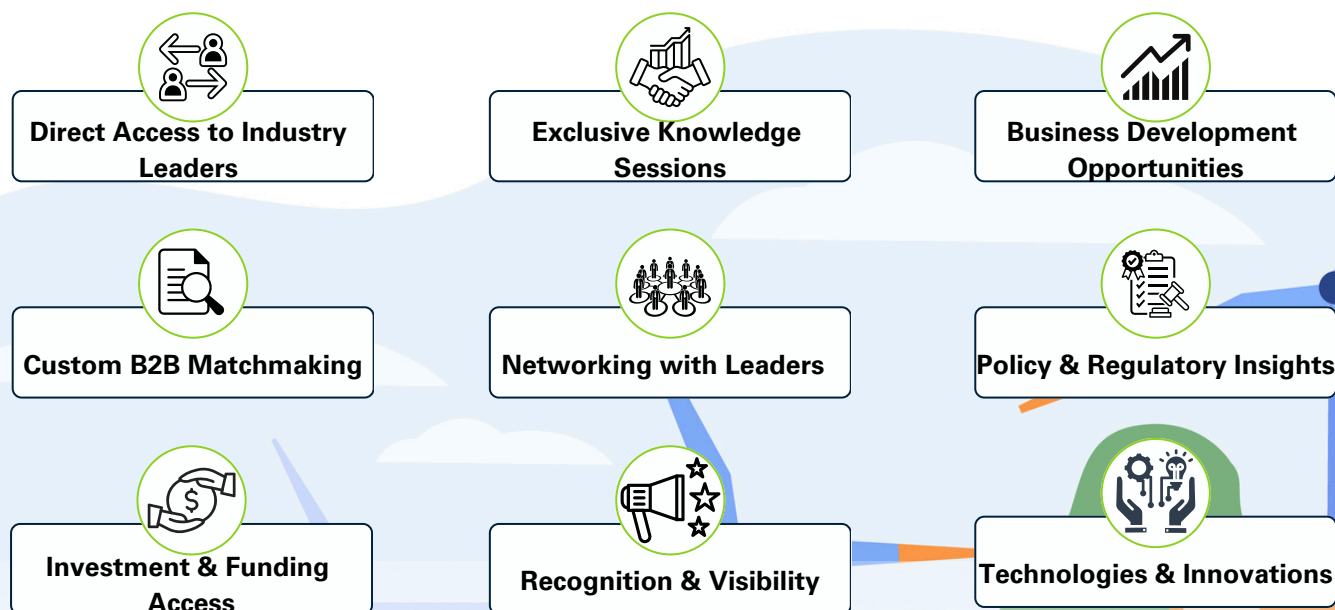
- Energy Journalists
- Business & Industry Media Houses
- Green Energy Documentary Makers & Influencers

#### 9. Educational & Research Institutions

- VIT-AP University, Amaravati
- SRM University, AP
- KL University
- Andhra Loyola College
- National Institute of Technology Andhra Pradesh (NIT-AP), Tadepalligudem

## India's Premier Platform for Renewable Energy Partnerships, Policy & Progress.

# Major Delegation Benefits from the 10th Edition of EPS Industry Connect – The Energy Exchange



## Free Delegate Invites

EPC companies, Project Developers, PSUs, Banks, venture capital firms, Startups, Government Officials & Policymakers, Industry Users, MSMEs, SME, IPPs, System Integrators, Utilities, Discoms,

## Special & Paid Invites

Please contact our team for assistance with special invitations or delegate passes:

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✉ Email: [info@industrialoutlook.in](mailto:info@industrialoutlook.in)

We're here to help you join India's Biggest Renewable Energy Platform – the 10th Edition of EPS Industry Connect – The Energy Exchange.

## Where India's Renewable Energy Future Takes Center Stage.

Join the EPS Industry Connect- The Energy Exchange, and be part of a powerful movement driving sustainability, clean energy, and green transformation. Connect with industry pioneers, innovators, and policymakers to shape a more sustainable tomorrow.

**Your ideas, your voice, your impact – the future starts with you.**





10th Edition

# Industry Connect

The Energy Exchange

## Agenda

### Background & Context:

India's clean energy transition is gathering unprecedented pace, and Andhra Pradesh is emerging as a key contributor with its abundant solar and wind resources, progressive policies, and expanding industrial base. With the state's focus on renewable energy export, pumped hydro storage, green hydrogen, and solar-wind hybrid models, it is uniquely positioned to lead the next phase of India's sustainable energy growth.

However, achieving this potential requires addressing persistent challenges—grid integration, investor confidence, DISCOM reforms, and financing mechanisms. The need for dialogue between stakeholders—government, industry, EPC players, and innovators—is more critical than ever.

The 10th Edition of EPS Industry Connect – The Energy Exchange brings together this ecosystem to discuss Andhra Pradesh's renewable energy roadmap, catalyze partnerships, and explore scalable solutions that can power a cleaner, inclusive, and economically resilient future for the state and the nation.

### Focus Areas & Key Discussions

#### SESSION - 1

#### Scaling Solar Energy in Andhra Pradesh: From Rooftop to Utility

- State progress on solar capacity vs. targets under national RE missions
- Expansion of rooftop solar in residential, institutional, and C&I sectors
- Utility-scale solar parks: Lessons from Kadapa, Anantapur, and Kurnool zones
- Floating solar on reservoirs, canals, and APGENCO assets
- Impact of solar policies and recent amendments in net-metering and open access

60 Mins- Discussion

#### SESSION - 2

#### Energy Storage for Grid Resilience: Pumped Hydro & BESS

- Andhra Pradesh's unique advantage for pumped hydro storage (PHS)
- Viability of battery energy storage systems (BESS) in grid-tied solar
- Storage policy, DISCOM readiness, and funding opportunities
- Pilot projects and public-private partnership models

60 Mins- Discussion

#### SESSION - 3

#### Financing the Clean Energy Transition in Andhra Pradesh

- Access to green finance from IREDA, SIDBI, PFC, RECL, World Bank
- Risk mitigation instruments and blended finance models
- Private equity and VC engagement in solar, storage, and mobility
- Role of carbon credits, green bonds, and ESG investments

60 Mins- Discussion

#### SESSION - 4

#### DISCOM Transformation & Open Access RE Market

- Role of APSPDCL, APEPDCL, APCPDCL in facilitating RE integration
- Challenges in PPA enforcement, tariff rationalization, and billing
- Enabling open access for C&I consumers: solar wheeling, group captive
- Technical readiness for variable generation and digital load management

60 Mins- Discussion



## Expected Outcome & Impact:

### Accelerated RE Growth:

Strategic inputs to scale solar, wind, and storage in Andhra Pradesh.

### Public-Private Partnerships:

Stronger collaboration across government, industry, and investors.

### Investment Mobilization:

Access to finance, climate funds, and project opportunities.

### Innovation Exchange:

Spotlight on breakthrough technologies and scalable solutions.

### Policy Impact:

Industry-driven recommendations for enabling policies and reforms.

### Knowledge & Network Expansion:

Skill building, collaboration, and ecosystem strengthening.

### Inclusive Transition:

Focus on rural energy access, jobs, and community-based RE models.

### AP as a Green Leader:

Boosting Andhra Pradesh's image as a top renewable energy destination.

## Powering Andhra Pradesh's Clean Energy Future.

### Speaking Slot

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### Presentations & Pitches

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